

Contact

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Top Skills

Operations Management
Manufacturing
Procurement

Languages

Hindi
Maithili
English
Chinese
Nepali

Sanjay Kumar Mishra

Head International Business
Kolkata, West Bengal, India

Summary

Expert in Sourcing and Supplying metallurgical items from China and India. Main industry Iron & Steel, Aluminium smelters. Able to manage all the given tasks pertaining to supply chain in time using analytical approach and skills.

Experience

Shanxi Sanjin Carbon Stock Co., Ltd
Business Head (India&ME)
June 2018 - Present (5 years 10 months)
Taiyuan City, Shanxi, China

Looking after business development of Graphitized and semi graphitic cathode blocks including ramming and sealing paste for aluminum smelters.

SHANXI SANJIN CARBON STOCK CO., LTD.
BUSINESS HEAD (INDIA)
February 2018 - Present (6 years 2 months)

SINOMET RESOURCES CO. LTD.
Head - Int'l Business
January 2011 - January 2015 (4 years 1 month)
Beijing, P.R. China

Looking after international business in terms of supplying Metallurgical items mainly from China to world-wide customers pertaining to Iron & Steel and Aluminium industries.

Main products:- Carbon Electrode for Electrolyser, Calcined Petroleum Coke (Low-N & Low-S), Carbon Cathode Blocks, Anodes, Coal Tar Pitch, Aluminium Fluoride (ALF3), Si3N4 SiC Bricks, All types of Refractories, Ferro Alloys, Equipments and spares etc..

SINO GLOBAL SOURCING & SUPPLY LTD.
General Manager - Operations
January 2005 - December 2010 (6 years)

Bayuquan, Liaoning province, China

Insightful Global Sourcing Experience across diverse geographies like Africa (Egypt, Kenya, Liberia, Nigeria, Zambia, Algeria), Europe (Romania, Ukraine, Bulgaria), Asia (India, Nepal, Pakistan, Bangladesh, Indonesia, Kazakhstan), North America (USA, Canada), South America (Mexico), Asia Pacific (Japan, Australia) and Middle East (Saudi Arabia)

Extensive Range of Products Sourced: Refractories, Castables, Mortars, Graphite Electrode, Welding Electrode, Industrial Raw Materials, Building Materials, Material Handling Equipments, Work Rolls, Chemicals, Ferro Alloys, Aluminium Wire, Cored Wire, Steel Pipe and Tubes, Fluorspar, Calcined Petroleum Coke, Packing Papers, Aluminium foils, Steel Strapping, OTR Tyres, Lab Testing Equipments, Flux Materials etc.

Chaudhary Group

Senior Manager - IT/Admin

May 1996 - January 2004 (7 years 9 months)

Kathmandu, Nepal

Developed entire IT infrastructure and implemented it from the scratch level such as establishment of LAN, WAN, ERP, Computer training to corporate employees and eventually developed many customised software for different units. Vehicles sales management system, Sales management system, Pouch packing management, HR mgmt and several other IT solutions.

Education

ICFAI UNIVERSITY, SIKKIM

Master of Business Administration (M.B.A.), International Business · (2010 - 2013)

Chinese Language School

Business communication, International Business · (2005 - 2006)

NOVELL INC. U.S.A

C.N.E. - Certified Network Engineering, Novell Network Network Engineering · (1995 - 1996)

L.N.M.U. DARBHANGA, INDIA

Bachelor of Science (B.Sc.), Chemistry · (1986 - 1988)

Govt. High School, Birpur, Supaul, Bihar

